



**Abundant Water**

# ANNUAL REPORT 2020-21





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## Who We Are

Abundant Water is an Australian Canberra-based NGO founded in 2008 which aims to deliver health and hygiene benefits to poor communities by using the power of social business to design and develop sustainable and scalable clean drinking water projects.

## Our Purpose

Abundant Water is driven by our purpose to find practical solutions for the common good. We seek solutions that are effective, accessible, available, suitable, scalable and sustainable and work with local partners to implement these solutions together.

## Our Mission

According to the World Health Organisation, 844 million people globally lack a basic drinking water service and 1.8 billion people use a contaminated water service. Abundant Water works to empower individuals and communities to secure their own sustainable access to safe water. Working in remote rural areas, we train local potters and vendors to launch scalable water filter micro-businesses as part of our social business model, ensuring their communities have a supply of clean water into the future. We envision a global network of sustainable social businesses effecting change by providing clean water to remote communities.



*The team in a field visit to Sainyabuli Province, Laos.*



## Our Values

**Responsibility** - We are accountable and take complete ownership for our actions.

**Empowerment** - We believe in providing communities with the tools and knowledge they need to create their own livelihoods.

**Learning and Reflective Action** - Monitoring and evaluation is central to Abundant Water's values. By continually evaluating our work and considering our mistakes, we are constantly improving our methods and our business model.

**Collaboration** - We find, contact and work with local partners to build communities.

**Integrity** - Our work is reflected in our life and our life is reflected in our work.



*Abundant Water sign in Vientiane, Laos.*



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## Our Social Business Model

Abundant Water's innovative social business model ensures that we enable locals to create their own long-term change by selling and maintaining water filters.

### 1. Identify Areas

Abundant Water works with local partners to identify villages where there is a need for water filters and an appetite for change, and finds individuals with a natural entrepreneurial spirit.

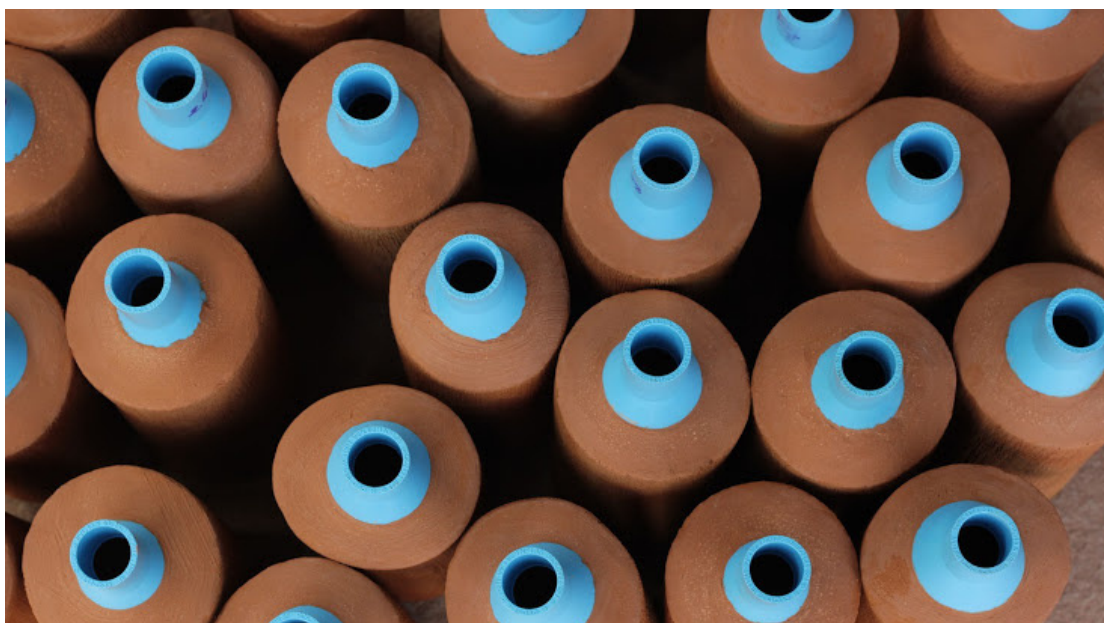
### 2. Train Vendors

With our partners, we train these individuals to become water filter 'vendors' or sales people. We develop their business acumen and management skills so they can run their own water filter micro-businesses, selling filters to their local communities who are in need of safe water.

### 3. Vendors Sell In Their Community

Vendors buy Abundant Water filters at cost price and go out to sell them in their villages using their local connections and knowledge.

For every sale they make, the vendor takes home a commission, earning themselves an income to support their family, and of course invest in buying more filters to keep their business growing. These vendors become a point of contact in their community for filter maintenance, repair and replacements, ensuring that our water filter solution is sustainable long-term, providing lasting benefits to families and communities.



*Abundant Water clay filters.*



## Where We Work

Abundant Water's main focus is in Laos and Timor Leste where we employ a large team who deliver, test and develop clean water programs. We are also currently scoping a potential project in the Philippines.



**Laos**



**Timor-Leste**

In both of these countries, we work with local people and organisations to understand their context and needs, and also to nurture a sense of collective wisdom. This cultural awareness enables us to deliver effective and long-term training programs, and to partner with local organisations and build their own capacity. We design solutions that are user-centric and action-oriented, welcoming all ideas and prototyping to ensure that our answers to complex problems address human needs.



*Noukham (left), our master potter making filters in Laos.*



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## From the CEO



**Sunny Forsyth**

Hi there,

Thanks for sticking with us during another strange year. No matter where you are reading this I am sure it has been a strange and challenging year for you. I know that you have had your own challenges to deal with and I acknowledge you for finding the time and focus to stay engaged with us and our story.

Over here for us it has been a strange year too. Spread across three countries, we have had plenty of disruptions and challenges to deal with. There have been floods, lockdowns, Covid infections amongst staff, relocating our staff to safe harbours, organizing convoluted travel arrangements through multiple countries to bring in new staff, and the seemingly never ending round of Zoom meetings. In one way you could say it has been a challenging year for us. In another way, when I think about it, I am incredibly proud of what our team has been able to achieve. Our program, organization, staff, and volunteers have proven themselves effective and resilient in very challenging conditions.

Our program has come through this year and has now helped over 130 000 people gain access to clean drinking water. This number is a testament to the commitment of our volunteers and staff across three countries.

In preparing this report I was again reflecting on this work and the path that we have taken as an organization. I was reminded of how privileged I feel to be part of a community who are committed to living generously and making their lives about something bigger than themselves, all in spite of the inevitable challenges and complexities of their own lives. It is moving to see the ongoing commitment that our donors, volunteers and staff have made bringing practical solutions to one of the world's big issues. In fact, it gives a new deeper meaning to our tagline 'practical solutions for the common good'.



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Looking ahead, life is still uncertain. We do not know how much longer we will collectively be impacted by the pandemic. The long-term impacts of Covid on international aid and the funding landscape are also still unclear. However, I am confident that having done the hard work to transition through the challenges presented by the pandemic we have the right teams, strategy, social business model and approach to navigate a course going forward. I imagine that next year we will be celebrating another expansion to our work and the increasing impact it has made.

We are currently in exciting conversations with new partners, funding sources, and potential projects. The potential is there to expand the viability and sustainability of our programs.

In summary I wish to thank our donors for staying with us. There are many worthy causes out there and now more than ever there are many competing requests for your generous contribution.

If you are reading this and feel called or know someone who may wish to be a part of our story then I welcome your participation. Please reach out and get in touch. We'd love to have you on our team.

Thanks again,  
Sunny



*Sunny speaking at an Abundant Water fundraising event in Canberra.*





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## From the Chair



**Stuart Forsyth**

It is my pleasure to present the Chair's report for the financial year ending June 30 2021. Abundant Water's (AW) year, as for most people, has been dominated by the pandemic and all of the restrictions and reordering of priorities that have happened as a consequence. All our operations, in Canberra, Laos and Timor Leste, have been affected by the uncertainty, changes and local restrictions in response to the pandemic.

Although our priority throughout this time has been stability and consolidation we continue, nevertheless, to plan for the growth and expansion of our programs. The path to survival and sustained growth highlighted in last year's report remains the our long-term goal, however, most immediately we have had to contend with profound changes within the environments that we work. These have included regular lockdowns and travel restrictions and the vulnerability of our staff, despite vaccinations, to be regularly quarantined through contact with and exposure to Covid-19. Obviously, the health of our staff, and viability of our programs, remains the pressing priority and the AW Board have adapted to manage these risks. The Board acknowledges the discipline and sacrifices that our staff have made that have enabled our programs to continue.

The work done by our Board in recent years in developing sound structures and processes have enabled us to swing into action to support our staff and manage the risks to our programs though this change and adversity. We have welcomed new Board members and volunteers in the course of the year and their willingness to adapt to the new working environment has enabled us to continue without skipping a beat. I express my appreciation to all the Board, especially to the Directors who have stayed on the board for many years and who help provide the bedrock and stability that is so vital in a time of profound changes.



Abundant Water is a unique vehicle of International partnership and goodwill. It defies conventional description and demonstrates that it is possible for diverse people to collaborate and pool resources, motivation and efforts to make a real and lasting improvement to the lives of low-income communities. We have been fortunate to find many benefactors who share our mission and importantly for the establishment of a scalable and sustainable program to partner with donors who, like us, take a long view and stay with us for the journey. In this regard, I wish to acknowledge the important contribution made by the Rotary Club of Hall who provided start-up funding for the establishment of our Timor-Leste program for the first three years. The health of this program is reward for their vision and confidence in us.

Stuart



*Orlando da Costa, a vendor from Iliomar, Lautem, Timor-Leste talks to participants about his experience selling water filters. Orlando has sold more than 100 filters in Iliomar.*



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## Grants & Business Partnerships Update

As we reflect on the achievements of Abundant Water in Laos PDR and Timor Leste it is apparent the role of NGOs has become ever more crucial in supporting vulnerable communities, working with partner organisations, stakeholders and communities. Clean water has never been more important to the health and well-being of people across the globe. Extreme, unprecedented, and unseasonal weather events; prolonged droughts, intense storms, flooding and the COVID-19 pandemic have all contributed to water and food insecurity in vulnerable populations. The concurrency and confluence of these events, occurring within shorter cycles is leading to an ever greater and compounding impact, highlighting the importance for Abundant Water remaining resilient and adaptive as an organisation.

Grants provide the bulk of the funds for the Abundant Water programs in Laos and Timor Leste. Most notable in this reporting period are grants and funding from; Australian Ethical Investments, US Embassy Timor Leste, our partner organisation FOKUPERS in Timor Leste, Rotary clubs of Hall, Canberra East, Jerrabomberra and Gungahlin, Save the Children, CARE International and Caritas Luxembourg. Within the Canberra business community WaterTight has been steadfast with their support.

With an unprecedented level of worldwide demand for funding of programs to address inequality and the impacts of climate change, Abundant Water finds itself applying for grants in an increasingly competitive and crowded field. How do we demonstrate innovation while at the same time maintain the core features of our program in building sustainable and replicable social business programs? Through supporting Climate Action – UN Sustainable Development Goal 13 – and entering into an agreement with South Pole; one of the world's leading carbon credit organisations, Abundant Water is joining many like-minded NGOs and demonstrating our commitment to a more sustainable world. Carbon credits generated through our programs will provide a longer-term sustainable funding base alongside our traditional funding base through grants and donations. This is an innovative step in diversifying our sources of funding and provides an important stimulus to grow our programs.

My thanks to our many partners and our Abundant Water team!

Mike Goodyer  
Director of Grants and Business Partnerships



## Our Impact

# LAOS

2020/21 IMPACT



**1,324 FILTERS DISTRIBUTED**



**17 VENDORS TRAINED**



**120 SCHOOLS PROVIDED  
WITH FILTERS**



**12,148 MORE PEOPLE PROVIDED  
WITH IMPROVED ACCESS TO  
CLEAN WATER**



# TIMOR LESTE



2020/21 IMPACT



**3,961 FILTERS DISTRIBUTED**



**32 VENDORS TRAINED**



**6 SCHOOLS PROVIDED  
WITH FILTERS**



**27,950 MORE PEOPLE PROVIDED  
WITH IMPROVED ACCESS TO  
CLEAN WATER**



## From the Field: Laos

Despite the impact of the pandemic and national restrictions in Laos, Abundant Water still managed to continue installations and production, with 1,324 ceramic filters installed, improving access to clean drinking water for 12,148 people. Our staff team in Vientiane continued producing filters and supporting our beneficiaries and vendor network across Laos, adapting to the new context of the pandemic by changing the production rhythm and following up more regularly via phone calls.

Although Laos has seen few cases of COVID 19 in the past year, activities have been impacted and slowed down by the pandemic. Field work has become less frequent due to travel restrictions across the country, but thankfully these restrictions have also prevented the pandemic from reaching more remote communities. Abundant Water Laos has had to adapt to this new context, by training partner organization staff to install and maintain filters in order to continue providing water access to communities. The pandemic has had a strong economic impact in Laos, making it more difficult for families to afford filter sets, challenging the sales of our local vendors.



*School children in Laos.*



In the past year, Abundant Water has worked closely with Catholic Relief Services, to continue providing filters to schools in 5 districts in Savannakhet Province in the south of Laos, and earlier in 2021 expanding the project to two new districts. 120 schools have received filters, benefiting 10,297 students and teachers across the province, with 30 additional schools to be equipped by the end of 2021.

This year also marked the end of our project with Caritas Luxembourg in Xieng Khouang Province, where 1,283 filters were installed in households, including 301 community filters. 17 vendors were trained during this 2-year project, which will enable communities to have local support and help Abundant Water to keep in touch with the beneficiaries.

Abundant Water Laos has continued focusing on the social business component of our work in the past year, with an emphasis on the development of the vendor network. Our staff in Laos have been working closely with vendors and partner organizations to develop a better understanding of the opportunities and challenges that the vendors face in each district. This work has led to the development of stronger marketing support and the development of tools in order to support the vendors in various sales strategies adapted to each focus area. The development of the vendor network is an ongoing process that will continue evolving in order to support our vendors in the best way possible by adapting to the specificities of the regions and communities across Laos.



*Vendor training in Laos.*



## From the Field: Timor-Leste



*Vendor training in Timor Leste.*

The last 12 months of Abundant Water's program in Timor-Leste has not been without its challenges, but we have managed to expand our program in spite of the setbacks presented by the COVID-19 pandemic. With the support of our partners and Board of Directors in Australia, the team in Timor-Leste has demonstrated that the social business model is capable of delivering positive development outcomes in a highly cost-effective manner. On top of this, it has shown to be adaptive and resilient in the face of the unexpected challenges that have arisen. Our team is immensely proud of the work that was achieved in 2020 and 2021, especially given the uncertainties.

During this period, we have distributed 3961 filters, trained 32 vendors and installed free filters in 6 schools reaching 27,950 beneficiaries. This is largely through the tireless work of our local team and vendors, who week-by-week work directly with communities promoting clean drinking water. Our local team works closely with vendors to develop their business skills and at the community level to promote filter use. Trained vendors then take these skills back to their communities and work to establish their micro-business as a source of income for themselves and an opportunity for households to access a safe and convenient supply of drinking water.





Abundant Water in Timor-Leste would first of all like to thank the Rotary Club of Hall for their long-term support of the program. Having provided the initial funding to begin operations in 2018, they have supported us until this day and our work would not have been possible without their commitment. We would also like to send our appreciation to Australian Ethical Investments whose Community Grant ensured we could expand our program into more areas of Timor-Leste. Finally, the US Embassy of Dili Ambassador's Small Grant Fund has been vital in our continued success, with its contributions helping train 14 rural female vendors and give 5 rural health posts free water filters. Our partners have all helped contribute greatly to our success and we acknowledge their support as essential for our program to grow.

Despite the interruptions from the COVID-19 pandemic and devastating flooding in early 2021, Abundant Water is optimistic about its future in Timor-Leste. We have managed to adapt to the restrictions and border closures that have been a constant feature of 2021 and have shown that our program can thrive even in times of adversity. Moving towards the second half of 2021 we have ambitions to train more vendors in even more remote areas and strive to get clean water to those most in need. Finally, our work on the ground would not be possible without the support of our Board of Directors, partner organisations, donors and local community vendors and we thank them for their ongoing work.

During the upcoming year the team are cautiously optimistic that, with the continued easing of Covid restrictions, the project in Timor-Leste will be able to scale up at an accelerated rate. We are confident that the project will expand its reach into Oecusse, the one remaining municipality that Abundant Water has not yet reached, and strengthen its presence in several municipalities where there is currently a relatively limited presence.



*Abundant Water visiting Aiturilaran School in Timor Leste.*



## Our Partners

Abundant Water works with an array of local partners in Laos to implement our social business model and bring safe water to rural families.

### Laos

#### Community Development and Environment Agency

**(CDEA)** - Founded in 2004 CDEA assists underprivileged communities in Lao PDR by working directly with people at the grassroots level to effectively utilize the environmental resources, to improve living standards and increase income generation.



#### Association for Community Development and Training

**(ACTD)** - Established in 2012 ACTD promotes water, hygiene and sanitation, and livelihood skill improvement.



**Caritas Luxembourg in Laos** - Caritas Luxembourg has been operating in Lao PDR since 2010 and seeks to provide assistance to improve people's living conditions, the environment and the future of our children.



#### Association for the Preservation of the Environment and Development of the Community

**(APEDC)** - APEDC was established in 2015 and works to coordinate natural resource management and promote community participation in improving living conditions in Xieng Khouang province.



**Catholic Relief Services (CRS)** - Education has been the primary focus of CRS' commitment to development in Laos, where it has worked since 1994. CRS provides assistance in four main programming areas: school meals, Water, Sanitation, and Hygiene promotion, literacy, and inclusive education.

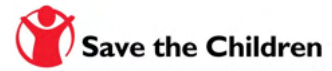




**Enfants D'Asie** - Founded in 1991 Enfants D'Asie allows disadvantaged children in South East Asia to build themselves a better future and to escape poverty in the long-term.



**Save the Children** - Save the Children began its operation in Lao PDR in 1987, and since then we have developed a strong reputation as the leading child rights organization in the country. We strive to ensure that children's rights to education, health, protection and participation are fulfilled at all times, including during disasters.



## Timor-Leste

**FOKUPERS** - Fokupers has been working in women's rights advocacy, gender based violence victims assistance, community awareness and training and early childhood equality education in Timor-Leste since 1997.



**Rotary Club of Dili Lafaek** - Rotary Club of Dili Lafaek is a Dili-based organisation of young community minded volunteers.



**Rotary Club of Hall** - Rotary Club of Hall has been a main contributor to developing our pilot project in Timor-Leste. Its ongoing support has been crucial in ensuring the success of our program so far.



**The U.S. Embassy** - The US Embassy in Timor-Leste has an Ambassador's Small Grant Fund, which supports NGOs that are working to promote the improved delivery of public and social services that aid target communities, including: vulnerable groups, women and children, youths, and communities living in remote areas.





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## Our Staff

Abundant Water has two dedicated teams working on the ground in Laos and Timor-Leste. Our staff train new potters and vendors to make, sell and repair filters, help local entrepreneurs develop markets and business models, and monitor and measure our impact.

### Laos

#### Country Director



**Juliette Richard** has been volunteering with Abundant Water since 2019, joining the team as program manager in 2020. She has completed a Master's Degree program in project development for basic services in developing countries, and wanted to focus on sustainable projects.

#### Master Potter



**Noukham** has been with Abundant Water since the beginning in 2008. She is a founding member and our kiln master, and the years of pottery expertise she brings are invaluable. Noukham is proud of the work she does training women to make water filters.

#### Potter



**Thai** has been with Abundant Water since 2013. She is rarely without a smile that brings serenity to the workplace and binds the Abundant Water family together. Importantly, Thai helps train new potters and assists in the monitoring and evaluation of our projects.



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## Potter



**Keo** is in her second stint working with AW. She previously worked with AW in 2013 before leaving to pursue her studies. After finishing her schooling, Keo rejoined our team in 2018 and is very happy to be back with AW again and to see how AW has progressed over the years. Keo is proud to help the poorest people in rural Laos by improving the quality of their drinking water.

## Potter



**Vanxai**, Thai's brother, has been working with AW since November 2018. Vanxai's co-workers love his warm smile and friendly mood, which add to AW's positive work atmosphere. Vanxai is married and has two children, and after work, he likes to garden in the evening to grow vegetables for his family.

## Potter and Translator



**Khamkeo** started working with Abundant Water in February of 2018. Khamkeo takes great pride in his work for AW and has expressed a keen interest in working with AW long into the future. His ability to speak English, Lao and Hmong means he also plays a crucial role in translating documents and bridging linguistic divides in field work and day-to-day operations.



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## Timor-Leste

### Program Supervisor



**Emily Glazebrook** joined the Abundant Water team in Timor-Leste in September 2021, having recently completed a European Master's degree in Human Rights and Democratisation. Looking to build upon her previous experience in the international development field, the opportunity to work with Abundant Water, with its focus on participation and empowerment, presented itself as a natural and exciting next step.

### Program Manager



**Marcos Gusmao** completed his studies at the National University of Timor-Leste in 2011, having majored in Agronomy. Before joining Abundant Water in December 2020, Marcos worked in several agencies including the UN- FAO, GIZ, NCBA and PLAN VIVO. Marcos is motivated to work for Abundant Water because he is aware of how much the project helps people in rural areas in being able to consume clean water, and also because it has allowed him to develop his English and business skills.

### Project Officer



**Abilio Luciano Guterres** joined Abundant Water in June 2021. He was a teacher for junior and senior high schools in Dili and Baucau. Abilio also spent many years working with the Church World Service, World Vision Timor-Leste and the Aloia Foundation. All of this experience has enabled him to develop a strong background in the NGO community in Dili, which he is able to draw upon in his role at Abundant Water.



## Board Member Profile

Contributed by Georgina McIntyre  
Director of Governance



Georgina McIntyre has experience working across the government and development sector, including as the Canada Fund for Local Initiatives (CFLI) Coordinator at the High Commission of Canada in Canberra. She has also volunteered on water projects in the field in Vanuatu and Costa Rica. After recently relocating, she currently works in Assets and Operations at the Bega Valley Shire Council.

Georgina has a Bachelor of International Studies from the University of Adelaide as well as a Graduate Diploma of Applied Linguistics and a Graduate Certificate in Law both from the Australian National University.

Georgina joined the Abundant Water team in March 2020, becoming the Director of Governance in July 2021.



*Abundant Water and Catholic Relief Services teams with representatives from Nong and Vilabouly districts during the vendor training.*



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## The Board

Our Board is based in Canberra and consists of ten members hailing from diverse fields including engineering, the armed forces, international development, law and accounting.

### Chief Executive Officer



**Sunny Forsyth** started Abundant Water in 2008. He has spent the years since on the ground in Laos, doing Abundant Water's development work, refining our filter and growing the organisation. He is continually inspired by the human spirit's capacity for practical creativity.

### Chair



**Stuart Forsyth** helped found Abundant Water in 2008 and is dedicated to developing a culture of innovation and enterprise that will spread our clay pottery water filter across the world. He is committed to family and community, both local and global, and is inspired by ordinary people working together to create something that transcends themselves.

### Director of Governance



**Georgina McIntyre** joined the Abundant Water team in March 2020, becoming the Director of Governance in July 2021. She has a Bachelor of International Studies from the University of Adelaide as well as a Graduate Diploma of Applied Linguistics and a Graduate Certificate in Law both from the Australian National University.





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## Treasurer



**Daniel Loh** is an accountant with extensive experience in financial management in both public administration and across a range of not-for-profit organisations. Daniel is passionate about enabling the potential of business intelligence and data analytics to complement strategic decision making and enable evidence-based and data-driven policy. He is also passionate about giving back to the community, bringing him to the role of Treasurer with Abundant Water.

## Business Partnerships Director



**Michael Goodyer** served as an army officer for over 40 years in a variety of diverse locations overseas. He is currently an advisor on environmental security in the military and government sector. Michael has seen how difficult it can be for communities to have access to safe, clean drinking water and is committed to the Abundant Water approach of capacity building and empowering local people.

## Volunteering Director



**Graeme White** is a senior executive in the NSW Government and has a strong background in delivering significant reforms in natural resource management. Graeme has a strong drive to make the place better both in terms of human experience and the natural world. Volunteering for Abundant Water is a great outlet to pursue these goals.



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## Communications Director



**Lucian Russ** is the Director of Communications at Abundant Water. Lucian has spent 37 years working and learning including; delivering newspapers, supermarket shelf stacking, being a team member at McDonalds, residential aged care worker, owning a Wealth Management Practice and running an enterprise skills Not For-Profit in Cape Town, South Africa. Lucian currently runs a Business and Communications consultancy, is Director of an investment company and Chairs the Board of a disability services provider.

## Executive Officer



**Chris Draper** is a Development Studies student at the Australian National University and an Administration Officer within the Australian Public Service. He has a strong drive for helping others and enjoys a challenge through this experience himself. Chris joined Abundant Water in August 2019 as he was drawn to the organisation's values and actions on the ground. He has a keen focus on sustainability and loves seeing this put into action.

## Senior Advisor to the Board



**Mark Pringle** is a CPA-qualified accountant with experience working in Australian government agencies, NGO's in Namibia, South Africa and Tanzania and with the United Nations working with Palestinian refugees in the Middle East. Mark has dedicated his career to improving the livelihoods of the disadvantaged and vulnerable, and believes in the social enterprise approach of Abundant Water to partner with communities to provide access to clean water.



## Our Finances

### Abundant Water Incorporated Statement of Financial Position as at 30 June 2021

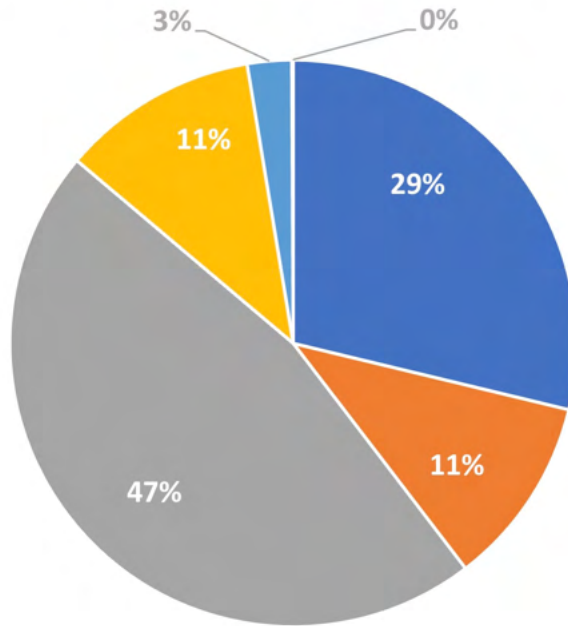
|                            | 2021             | 2020            | 2019            | 2018            | 2017            |
|----------------------------|------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Current Assets</b>      |                  |                 |                 |                 |                 |
| Cash on hand               | \$7,935          | \$10,708        | \$810           | \$3,611         | \$3,307         |
| Cash at Beyond Bank        | \$50,132         | \$67,252        | \$57,167        | \$6,224         | \$25,944        |
| Cash at Laos Bank          | \$6,911          | \$5,504         | \$1,492         | \$26,617        | \$0             |
| Cash at Timor Bank         | \$38,556         | \$13,605        | \$2,556         | \$0             | \$0             |
| Cash at RAWCS              | \$0              | \$0             | \$12,391        | \$1,782         | \$8,697         |
| <b>Total Assets</b>        | <b>\$103,533</b> | <b>\$97,069</b> | <b>\$74,417</b> | <b>\$38,234</b> | <b>\$37,948</b> |
| <b>Current Liabilities</b> | <b>0</b>         | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>      |
| <b>Total Liabilities</b>   | <b>\$0</b>       | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>      |
| <b>Net Assets</b>          | <b>\$103,533</b> | <b>\$97,069</b> | <b>\$74,417</b> | <b>\$38,234</b> | <b>\$37,948</b> |

### Abundant Water Incorporated Statement of Comprehensive Income as at 30 June 2021

|                             | 2021           | 2020           |
|-----------------------------|----------------|----------------|
| <b>Income</b>               |                |                |
| Grants                      | 71,481         | 91,366         |
| Donations                   | 26,946         | 60,866         |
| Filter sales                | 115,724        | 69,791         |
| JobKeeper Income            | 27,900         | 6,000          |
| Other income                | 6,285          | 1,530          |
| Interest                    | 203            | 492            |
| <b>Total Income</b>         | <b>248,538</b> | <b>230,045</b> |
| <b>Expenses</b>             |                |                |
| Operational expenses - Laos | 101,842        | 110,759        |
| Operational expenses - TL   | 139,693        | 95,295         |
| Promotional expenses        | 190            | 186            |
| Insurance                   | 248            | 242            |
| Bank Fees                   | 24             | 31             |
| Other expenses              | 78             | 880            |
| <b>Total Expenses</b>       | <b>242,074</b> | <b>207,393</b> |
| Net income                  | 6,464          | 22,652         |
| Opening cash balance        | 97,069         | 74,417         |
| <b>Closing cash balance</b> | <b>103,533</b> | <b>97,069</b>  |

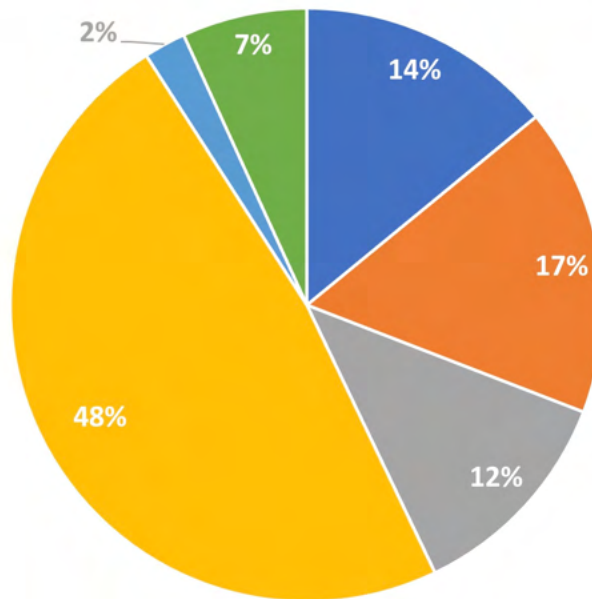


### Abundant Water's Income Sources



■ Grants ■ Donations ■ Filter sales ■ JobKeeper Income ■ Other income ■ Interest

### Abundant Water's Operational Expenses



■ Program Development ■ Filter Vendor Development ■ Filter Testing  
■ Filter Production ■ Monitoring and Evaluation ■ Administration



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## Our Supporters

Abundant Water is pleased to be supported by the Australian Government, Australian institutions and businesses. Our supporters provide not only financial support, but also generous in-kind support and we thank them for their contributions this year.

**Australian Ethical Investments** supported Abundant Water throughout 2019-2020 through its Community Grants program. Each year AEI gives away 10% of its yearly profits to charitable organisations and social impact initiatives through the Australian Ethical Foundation. AEI's support has helped Abundant Water provide filters to rural schools and grow its program across East Timor.



**Hall, Gungahlin and Jerrabomberra Rotary Clubs** have provided financial support to Abundant Water for many years.



**The Australian Government (AUSAID)**  
In 2019, Abundant Water was one of 46 community organisations awarded a Friendship Grant from Australia Aid. This support was crucial in kick-starting the program in East Timor and helped us establish the foundation of what is now a fast growing filter vendor network. Abundant Water is grateful for the support of the Australian Government Department of Foreign Affairs and Trade and its commitment to assisting grassroots community organisations across the globe.





## Our Supporters



The Happold Foundation

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